



Trust: A Collision of Paradigms

As Presented at Financial Cryptography 2001

Grand Cayman, February 19

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Human and Computer Trust

→ Trust is approached differently by different disciplines

→ Social sciences

- Experiments designed to evaluate how people extend trust
- Game theory
- Common assumption: information exposure == trust

→ Philosophy

- Macro approach
- Examine societies and cultural practices

→ Computer Security

- Build devices to enable trust



An Interdisciplinary Approach

- **Informed by philosophy**
- **Examine social science theory**
 - **Developed three hypotheses**
- **Apply to computer security**
- **Search for inconsistencies between the disciplines**



Philosophy Suggests

- **Trust is necessary to simplify life**
 - ➡ **People have an innate desire or need to trust**
 - ➡ **People will default to extending trust**



Research on Humans Suggest...

- **Humans may not differentiate between machines**
- **Humans become more trusting of ‘the network’**
- **Humans begin with too much trust for computers**
 - **Confirmed by philosophical macro observation**
 - **Confirmed by computer security incidents**
 - **E-mail based**
 - Scams
 - Viruses
 - Hoaxes



Three Hypotheses

- **Do humans respond differently to human or computer "betrayals" in terms of forgiveness?**
- **People interacting with a computer do not distinguish between computers as individuals but rather respond to their experience with "computers"**
- **The tendency to differentiate between remote machines increases with computer experience**



So What?



H1: Response to Failure

- **Do humans respond differently to human or computer "betrayals" in terms of forgiveness?**
 - ➔ **Attacks which are viewed as failures as 'ignored' or forgiven**
 - ➔ **Technical failures as seen as accidents rather than design decisions**
 - **May explain why people tolerate repeated security failures**
 - ➔ **May inform the balance between false positives and negatives in intrusion detection**
 - **Rarely identified malicious behavior taken more seriously**
 - **Technical failures easily forgiven**



H2: Individiation

- **People interacting with a computer do not distinguish between computers as individuals but rather respond to their experience with "computers"**
 - ➔ **People become more trusting**
 - ➔ **People differentiate less**
 - ➔ **Do people learn to differentiate or trust**



H3: Differentiation

- **The tendency to differentiate between remote machines decreases with computer experience**
 - ➔ **Explicit implication of second hypothesis**
 - ➔ **Will either confirm or undermine the second hypothesis**



If Hypotheses are Correct

- **Users may be bad security managers**
 - **PGP, P3P,....**
- **Security should necessarily be a default**
- **Does end-to-end security maximize autonomy without end-to-end human abilities and tendencies?**
- **At the least security mechanisms should be designed to address hypotheses**

Computer security is built for machines

- ◆ **Passwords**

- ▣ **Humans are a bad source of entropy**

- ◆ **SSL**

- ▣ **Two categories: secure and not secure**

- ▣ **Does not encourage differentiation**

- ▣ **Every site should include a unique graphic with the lock**

- ▣ **Computer security should seek to differentiate machines**

Privacy standards are built for machines

◆ P3P assumes

- ➔ All merchants trustworthy w.r.t. their own policies
- ➔ Assumes increasingly sophisticated user
- ➔ One standard for all transactions

◆ PGP

- ➔ Monotonic increase in trust
- ➔ No reset
- ➔ No decrease in rate of trust extension
 - To compensate for increasing trust
- ➔ No global or local reset
 - E.g. change in status

Key revocation is built for Machines

- **CRL tend to be single level**
- **Different levels of key revocation are needed**
 - ➔ **Falsified initial credential**
 - **All past transactions suspect**
 - ➔ **Change in status**
 - **Future transactions prohibited**
 - ➔ **Refusal of renewal**
 - **Current systems adequate**
- **CRL should reflect the entire systems in which they work, including the social system**



WHAT TO CONCLUDE?

**Computer security must be designed with social
science in mind**

- OR -

**Assuming the human will act like the computer
is the core design problem, remove assumptions
about humans**



Hopes for Future Research

◆ Test the hypotheses

- ◆ Using traditional social science practices

- ◆ Evaluate data for different cultural setting

 - Start with US (MA then S. CA.) then UK, India due to language similarities

◆ Examine computer security mechanisms

- ◆ How to minimize assumptions about human behavior

 - End to end enabling autonomy vs. limiting risk exposure

 - Not unlike a timeless government question?

